



PreCycle Materials Exchange Final Report June 30, 2025

Contents

Introduction	2
Planning and Development	2
Recruitment and Materials	2
Recruitment	2
Additional materials	3
Events	3
Participants	3
Industries and Sectors	3
Vancouver Event	4
Bellingham Event	5
Twisp Event	6
Event Feedback	7
Next Steps	7
Appendices	8
Appendix A. Businesses and organizations contacted during project outreach	9
Appendix B. Promotional toolkit for Vancouver event	18
Appendix C. Event handouts	20
Appendix D. Exit Survey Questions	22
Appendix E. Event Participants	23
Appendix F. Summary of Industry and Sector Representation	25
Appendix G. Materials and Needs from Events	26
Annendix H. Event Photos	30

Introduction

In 2025, Seattle Good Business Network and Zero Waste Washington partnered to advance Washington's circular economy through three materials exchange regional forums (Vancouver, Bellingham, Methow), which included outreach to local businesses, logistics, and on-the ground events. The goal was to identify material streams (i.e., excess by-products and 'waste' that can be reused or repurposed) and help facilitate regional exchanges in support of end-market development in alignment with Washington's Recycling Market Development Center's mission and purpose. These events, building on similar events in 2024, help pave the way for an online materials marketplace.

Planning and Development

The PreCycle Material Exchange and development work included internal planning meetings on a semi-weekly basis for three months, and then weekly for two and a half months to develop outreach targets, collateral materials, event logistics, data capture, and engagement pathways. During this time, staff identified and confirmed participation of local partner organizations in each of three material exchange locales (Vancouver, Bellingham, and Twisp), identified outreach targets, created outreach materials, planned event logistics and strategies for data capture, identified engagement pathways, and developed follow-up goals.

To increase engagement in the events, we pivoted away from the conference-style roundtable format that we piloted in 2024's Spokane event, and instead deployed an after-work (i.e., late afternoon) "working happy hour" format at local breweries (alcohol was purchased with our organizations' general funds). Our goal was to present a low barrier, inviting space that would better encourage attendance and open conversation.

Recruitment and Materials

Recruitment

To facilitate recruitment, we researched and identified businesses and organizations to develop a list of outreach targets including outreach partners for each locale (Appendix A).

Based on previous research and experience regarding statewide material needs and opportunities, we identified the following sectors for our recruitment efforts:

- Manufacturers
- Furniture
- Upholstery
- Clothing makers
- Interior design
- Cabinetry
- Decorative landscapes
- Textiles
- Craft
- Artisans
- Breweries
- Coffee roasters
- Fiber arts
- Signs
- Construction

- Jewelry
- Makers
- Food processors
- Maritime

Outreach partners were identified through referrals from key partnerships in each city (REBUILD in Vancouver, Sustainable Connections in Bellingham, and Methow Recycles in Twisp), supplemented by additional online research of business and organizations in each city.

Recruiting materials developed for the project included outreach language for emails and social media, event registration pages, an updated PreCycle website and social media graphics. These materials were then compiled into promotional toolkits to be used by partner organizations to help with recruitment through their networks (Appendix B). Project coordinators also used these materials to conduct one-on-one outreach to individual businesses via emails and phone calls.

Through our outreach, we contacted **345** businesses and organizations through phone calls and by direct email, and reached a total estimated **975** businesses and organizations through partner promotional efforts.

Additional materials

To help facilitate discussion during the events, we created an event handout for participants that included an agenda and a set of guiding questions (Appendix C). A link to an exit survey (Appendix D) was also included. The handout was revised following the event in Vancouver to better align with the event flow (see Appendix C).

Events

Participants

Business profiles for event participants are presented in Appendix E.

A total of 72 individuals representing 53 unique organizations registered for the events (Appendix E). As expected, the actual attendance of registrants was approximately 10% lower (63 individuals representing 45 unique organizations) but included some walk-in attendees, particularly in Twisp.

Of participants who attended the events, approximately 37% were from very small organizations (1-5 employees), 37% were from small organizations (6-50), 5% were from medium sized organizations, and 14% were from large businesses (100+). Because this information was collected during the registration process, the organization size represented by walk-in participants (8%) is not known.

Industries and Sectors

A summary of industries and sectors represented by attendees at the events is presented in Appendix F.

Nine industries were represented at the events, with the majority of the attendees coming from:

•	Government and Nonprofit Organizations	35%
•	Manufacturing & Fabrication	22%
•	Food and Beverage	10%
•	Art & Design	10%
•	Garden & Landscaping	6%

Seventeen Sectors were represented during at the events. Top sectors varied by location, and included:

•	Solid Waste Management	17%
•	Textiles	16%
•	Food Processing	10%
•	Retail/Gallery	8%
•	Construction & Building Materials	6%
•	Printing	6%
•	Landscaping	6%
•	Government	6%

Vancouver Event

Logistics and Attendees

The first event was held in Vancouver Washington from 4-6 pm at Brother's Cascadia Brewery on May 28, 2025. We coordinated closely with local reuse facilitator Terra Heilman, founder of REBUILD, who recommended the venue and helped provide outreach support to local businesses. The brewery offered light refreshments from the food trucks in their courtyard. We purchased Bahn mi sandwiches and spring rolls to share among the group. Staff carpooled to the event and returned the same day.

In addition to four project staff, 18 representatives from 15 local businesses and organizations attended the event. Top sectors represented by attendees in Vancouver included Manufacturing & Fabrication, Food & Beverage, and Government or nonprofit organizations. (see Appendix E and Appendix F).

Materials

A comprehensive list of materials and associated needs identified by attendees at the Vancouver event are presented in Appendix G.

Vancouver attendees identified the following by-products in need of end market solutions:

- Packaging: pallets, plastic wrap, and cardboard, bags, plastic bottles
- Manufacturing byproducts: spent or bad ink, acids and other hazardous waste
- Tech and machine hardware: returned devices, semiconductors, parts
- Craft supplies
- House and home wares
- High quality work gloves that have been used only once for food processing
- · Agricultural waste: grain dust, spent grains
- Plastic nursery pots

Materials requested by attendees included:

- · Building materials and home furnishings
- Fabric remnants

Other needs and resources identified included:

- A platform to source and list by-product materials
- A local recycler that can take industrial sized poly bags
- The need to move unwanted materials quickly due to limited storage space

- Increased hazardous waste and general waste management services and infrastructure
- Centralized information and educational materials to better manage consumer and business needs and expectations surrounding regional service limitations
- Facilitation of transportation and logistics for material exchanges

Bellingham Event

Logistics and Attendees

The second event was held in Bellingham Washington from 4-6 pm at Brandywine Kitchen on June 5, 2025. We coordinated closely with local nonprofit Sustainable Connections (Brandi Hutton, Chelsea Hilmoe, and Connor Hoemann) who recommended the venue and helped provide outreach support to local businesses. For light refreshments, we ordered an assortment of shareable appetizers from the venue's menu. Staff carpooled to the event and returned the same day.

In addition to four project staff, 20 representatives from 16 local businesses and organizations attended the event. The top sector represented by attendees in Bellingham was Textiles, followed by Woodworking, Printing, and Education (see Appendix E and Appendix F).

A comprehensive list of materials and associated needs identified by attendees at the Bellingham event are presented in Appendix G.

Bellingham attendees identified the following by-products in need of end market solutions:

- Packaging: pallets, plastic wrap, cardboard, cardboard tubes, banding
- Organics for composting.
- Industrial rope remnants.
- Marine canvas, vinyl sheets.
- Landscaping: Plastic nursery pots, lumber scraps, stone.
- Hardwood cuttings and sawdust.
- Textiles: leather scrap, yarn, plastic sheeting, batting, zipper ends.
- A loom
- 50-gallon storage barrels
- Printing byproducts: large paper trim, carboard sheets

Materials requested by attendees included:

- Construction and demolition waste including metals for recycling
- Clothing and material for making upcycled clothing and repairs

Other needs and resources identified included:

- Printing services to help with waste reduction event promotion
- Educational resources around zero-waste design and creative reuse;
- Desire to connect with others interested in exchange materials in a community platform
- Developing pop-up activation opportunities for repair and reuse businesses due to challenges of high commercial rent

Twisp Event

Logistics and Attendees

The third and last event was held in Twisp Washington from 4-6 pm at Last Chance Distilling on June 11, 2025. We worked closely with Methow Recycles (Aspen Kvicala and Liz Blackman), whose collaboration was essential to the event's success. Their staff recommended the event venue and provided essential support to reach the business community across Twisp and other key partners in the Methow Valley. We ordered pizza and salad from East 20 Pizza. Staff carpooled to Twisp and returned the next day (and stayed with hosts and/or friends).

In addition to four project staff, 32 representatives from 22 local businesses and organizations attended the event. The top Sectors represented by attendees in Twisp were Solid Waste Management, Retail/Gallery and Landscaping (see Appendix E and Appendix F).

A comprehensive list of materials and associated needs identified by attendees at the Twisp event are presented in Appendix G.

Twisp attendees identified the following by-products in need of end market solutions:

- Construction materials: electrical conduit, fiberglass insulation, pressure treated wood, engineered wood scraps, sinks, toilets, lighting, drywall
- Plastic nursery pots
- Durable packaging: pallets, 50-gal barrels, kegs
- Other packaging: plastic, styrofoam, cardboard
- Food waste: used cooking oil, spent grains and botanicals, sugarwater with caustic.
- Organics from arborist operations: logs, wood chips, mixed organic materials
- Textiles: overflow apparel from second-hand stores, used sheets and towels
- Wood and metal scraps
- Used motor oil
- Machine parts: parts from an old boiler, old film projectors

Materials requested by attendees included:

- Organics suitable for composting
- Art supplies
- Building materials
- Landscaping materials: topsoil, wood chips
- Packaging: Carboard boxes/flats, handled bags
- Textiles and apparel: leather, fabric scraps, old rope, neckties, jeans
- Sheet metal scraps
- Petroleum products: gas and lubrication oil for chainsaws, waste oil
- Durable mugs

Other needs and resources identified included:

- Shared equipment and infrastructure, such as a woodchipper for wood scraps or a central drop location for wood chips
- Technical assistance with web development to support local, sustainable businesses
- Desire for recurring conversations on material exchange needs in Twisp
- Repair and technical skill education for youth programming.

Event Feedback

A brief Exit Survey (see Appendix D) was shared with participants after each session to help us capture feedback and better understand connections made during the event.

Key feedback from the Exit Survey includes:

- In response to the question, "How useful was the Materials Exchange Happy Hour for you or your organization/business?" with a given scale of 1 (not useful) to 5 (very useful), we received an average rating of 4.28
- New collaborations surfaced, with one attendee sharing that making the "Connection of arborist with community members citing heating needs inspired me to consider potential solutions [for wood scraps].
- Another attendee shared that they are "... excited about the idea of repurposing some of these items in local schools in the state."
- Bellingham businesses became excited about the concept of hosting "monthly pop-up and fix-it fairs in vacant downtown spaces".
- A desire for promotional materials to be shared in a format that is easier for copy / pasting, as our materials had been shared via pdf.

Attendees shared a general interest in continuing to meet locally with more businesses to surface further collaborative opportunities to exchange materials. One attendee put it best when writing: "Thank you all again for organizing these. The more connected we, who are trying to be good stewards to our planet, are with one another the better."

There was a strong desire for these local conversations to be connected to a broader, statewide effort; the coming statewide materials marketplace, "Washington Reuses," was seen as a tool through which to connect regional "hubs." Significant efforts to facilitate and engage regional hubs in conjunction with Washington Reuses for statewide collaboration will be needed. We look forward to advancing these connections across the state.

Next Steps

We will be reaching out to the registrants of the Materials Exchange events with an invitation to beta test the new marketplace platform this summer. Our team will be developing a marketplace engagement strategy to support and connect hyperlocal regional hubs, including the development of an event toolkit for our partners to replicate these Materials Exchange sessions in a regularly recurring format.

Appendices

- A. Outreach lists
- B. Toolkits
- C. Event handouts
- D. Exit Survey
- E. Participant Profiles
- F. Industries and Sector Representation
- G. Materials and Needs
- H. Event Photos

Appendix A. Businesses and organizations contacted during project outreach.

Table 1. Bellingham businesses and organizations

ORGANIZATION	DESCIPTION
Outreach Partners	
Allied Arts of Whatcom County	Arts
Bellingham Artists Collective	Arts
Bellingham Makers Market	Maker marketplace
Bellingham Makerspace	Maker community
Bellingham Public Library	Government
Bellingham Regional Chamber of Commerc	e Business directory
City of Bellingham	Government
Genuine Skagit Valley	Promotes local goods
Good Earth Pottery	Pottery collective
Northwest Yarns	Fiber arts store
Ragfinery	Upcycling
ReUse Consulting	Construction salvage
Social Fabric	Fiber arts
Sustainable Connections	Business directory
The Northwest Innovation Resource Center	Business support
Whatcom Art Market	Arts
Whatcom County	Government
Whatcom Weavers Guild	Fiber arts
Whimsey	Art
Individual organizations	
A+ Window Washing	Service
Adventure Coffee	Coffee roasters
AMS Print & Mail	Printing
Artistic Design Landscape	Landscape
Aslan Brewing Co	Brewery
Atlas Woodworks Auda Sinda	Furniture design Custom rugs
Avenue bakery	Baker
Baraa Woodworking	Furniture design
Bayside Coin & Jewelry	Jewelry maker and repair
Bellingham Coffee Roasters	Coffee roasters
Bellingham Cruise Terminal	Travel

 Table 1. Bellingham businesses and organizations (continued)

ORGANIZATION	INDUSTRY
Bellingham Marine	Maritime
Bellingham Millwork Supply	Building supply
Best Western	Hospitality
Boundary Bay Brewing Co	Brewery
Bright Guitars	Guitar maker

Brooks Manufacturing Wood construction materials

Camber Coffee Coffee roasters
Coast to Coast Sustainables home products(craft)

Coastline EquipmentManufacturerConcept DesignDesign/BuildCopper Canoe WomanJeweler

Copy Source Printing and signs

CorePhysio – Fairhaven Office Health

Corvus Energy USA Ltd. Battery manufacturing
Dahl Live Edge Woodworks Furniture design

David Syre Artist

Devine Countertops Countertops/flooring/cabinets

District Brewing Co Brewery
Drayton Harbor Oyster Company Food
DSHS Government

Ecochute Compost solution
Ecotech Solar Solar Install
El Suenito Brewing Co
Brewery

Ems Herbals Personal care products

Evergreen Gardens Hospitality

Evil Bikes Manufacturing - bikes Fairhaven Woodworks Furniture design

Fitness Evolution Health

Fix it Fairs Sustainability/Repair

Flax4Life Bakery

Flying Bird Botanicals Teas, chocolate, personal

Fox's Upholstery Upholstery

Gabriels Art Kids Art

Gear Aid Gear repair products

Glacier Peak Institute Education Grizzly Industrial Manufacturing Habitat for Humanity Store Thrift/Home Hammerhead Coffee Coffee roasters Hands Heart Spirit Fiber arts Hazel Designs Landscape Hempler Foods Group Meat Hempler's Food

High Craft Custom cabinetry

Table 1. Bellingham businesses and organizations (continued)

ORGANIZATION	INDUSTRY
Humble Bouquet	Florist
Igneus Press	Book publisher
Incline Coffee	Coffee roasters
Jack Mountain Meats	Meat
Jennifer Ryan Design	Interior Designer
Jewelry Affair	jewelry maker and repair
Kent Laboratories	Manufacturing - biotech
Kramer Knives	Maker
Kulshan Brewing	Brewery

Lautenbach RecyclingRecyclingLemac Manufacturing Co IncManufacturingLisa Stanton Interior DesignInterior Designer

Lithtex NW Printing
LJ's Handyman Service Service

Lux Design Interior Designer

Madrona Wear Clothing
Magic Carpet Jewelry jewelry

Makeworth Coffee RoastersCoffee roastersMiles WoodworkingFurniture designMirror Coffee RoastersCoffee roasters

Mount Baker Care Center and Summit Living Health
NautiGirl Clothing

Neeter House of Luxury Jewelry maker and repair

New Whatcom InteriorsCustom interiorsNorth Cascade CreativeFurniture designNortherly CustomsFurniture design

Peter James Photography Gallery Wall art Phenix Threads Textile repair Pickford Film Center Entertainment Precision Machine & Manufacturing Manufacturing Premier Landscape Co Landscape **Project Landworks** Landscape Rainbow Auto Service Service **RDS** Recycling **Building thrift RE Store** Republics Hauler

Riverside Cabinet Co

Samish Cabinetry

Samson Rope

Seeking Health

Signs By Tomorrow

Custom cabinetry

Manufacturer

Health supplement

Signs and banners

Signs Plus Signs

Smith & Valley Custom cabinetry

Table 1. Bellingham businesses and organizations (continued)

ORGANIZATION	INDUSTRY
Sophie's Goldmine	Jewelry maker and repair
Special T Signs Wraps Graphics	Signs and Wraps
SPIE	Professional society
Spiral Studios	Interior Designer
Squalicum Boathouse	Hospitality
SSC	Hauler
Stemma Brewing Co	Brewery
Stewart Wurtz Furniture	Furniture design
Stones Throw Brewing Co	Brewery
Summerland Furniture & Design	Upholstery/Furniture
Tanner Manufacturing & Design	Manufacturing
Terra Firma Design	Furniture design
Texture Clothing	Clothing manufacture

The Goats Coat
The Plant Collective
The Pretty Seat

Thomas Lutz Furniture Tony's Coffee & Teas

Village Books

Whatcom Landscapes Whatcom Museum Wood Stone Corp

WTA

Upcycle Florist

Custom upholstery Furniture design Coffee Roaster Bookstore Landscape Museum

Hearths/Rotisseries

Transit

Table 2. Twisp businesses and organizations	
ORGANIZATION	INDUSTRY
Outreach Partners	Recycle/Reclaim
Green Okanogan	Arts
Methow Arts	Recycle/Reclaim
Methow Recycles	Economic Development
NCWEDD	Economic Development
Okanogan Economic Alliance	Sustainability
Sustainable NCW	Recycle/Reclaim
Individual organizations	
Black Cap Builders Collective	Construction
Casia Lodge	Resort/dining
Culler Studio	Artist
Fireweed Printshop	Artist
Mazama Store	Store/cafe
Methow Store	Store/cafe
Old School House Brewery	Brewery
Riverside Printing	Print/office
Ryzo Wines	Wine tasting room
Smiling Woods Yurts	Construction
Sun Mountain Lodge	Resort/dining
Twisp Feed Store	Feed Store

Table 3. Vancouver businesses and organizations

Table 3. Vancouver businesses and organization	tions
ORGANIZATION	INDUSTRY
Outreach Partners	
Art at the Cave	Arts
Artisans Guild of Camas	Arts
Arts for Learning	Arts
Artstra	Arts
Battle Ground Art Alliance	Arts
Building Assoc. of Clark City	Trade Organization
Clark County Arts Commission	Arts
Clark County GreenBiz Program	Economic development
Clark County Public Arts Office	Arts
Columbia Arts Network	Arts
Columbia Fiber Arts Guild	Arts
Craft Collective	Arts
Craft Vista Cabinetry	Cabinetry
Kindred Vancouver	Green business
Northwest Spinners and Fiber Arts Association	Arts
Pop-Local Collective	Maker retail space
Port of Vancouver	Government
Port of Vancouver	Government
Sister Sky, Inc	Health
Society of Washington Artists	Arts
Vancouver Farmers Market	Market
WSU Extension-Clark Food systems council	Food
Individual Organizations	
54 40 Brewing Co	Brewery
9 Bar Espresso	Coffee roasters
Access Architecture	Design/Build
Amy Noe	Interior Designer
Analog Devices	Manufacturer
Applied Motion Systems	Manufacturer
Ariel Truss	Manufacturer
Bag Craft (Novolex brand)	Manufacturer
Barnard Griffin	Winery
Barrel Mountain Brewing	Brewery
Beauty and Bread Woodshop	Furniture
Belle Flower Farm	Flowers/art

Table 3. Vancouver businesses and organizations (continued)

ORGANIZATION	INDUSTRY
Benchmark Woodwork, LLC	Cabinetry & woodworking
BJ's Coffee Roasters	Coffee roasters

Black Iron Strength Manufacturer
Brothers Cascadia Brewing Brewery
Cloth and Foster Clothing thrift

Columbia Play Project Childhood ed Columbia River Coffee Co. Coffee roasters

Columbia Signs Signs
Columbia Street Jewelry & Estate Jewelry

Compass Coffee Roasting
Concept Reality
Columbia Future Forge
Corbin Woodworks, LLC
CS Factory
Coffee roasters
Manufacturer
Youth trades
Furniture
Manufacturing

CS Factory Manufacturing
Custom Woodworx Custom furniture
Cyber Acoustics Manufacturer
Danshap Landscaping Landscaping
Distinctive Landscapes Landscaping
Divine Consign Furniture

Don Jewelers Jewelry maker and repair

Earth Friendly Recycling

EcoTech Recycling

Erik Runyan Jewelers

Evergreen Habitat for Humanity

Fabrication Products, Inc

Recycling

Recycling

Jeweler maker

Construction/retail

Manufacturing

Fortside Brewing Brewery

Friends of the Carpenter Woodworking nonprofit

Frontier Landscaping Landscaping

Furniture 4 Generations Furniture and upholstery

Garden to Glass Mobile bar

Gardner School Arts and science K-6

Garrett Sign Signs

General Glass Manufacturing
Gillaspie Manufacturing, Inc Manufacturing
Glimpse Booth Photography
Good Rain Farm Food processor
Grand-View Landscape, Inc Landscaping

Table 3. Vancouver businesses and organizations (continued)

ORGANIZATION	INDUSTRY
Great Western Malting	Manufacturer
Greenberry Industrial	Manufacturing
Greenhaven Landscapes	Landscape
GRO	Landscape/Remodeling
Harper & Gracie Mobile Drinkeries	Bartending
Harvest of Peace Microgreens	Food processor

Hayes Cabinets

Cabinetry

Hites Upholstery Renovation

Upholstery

Hoffman Interior Design Group

Interior Designer

Hopworks Brewery Brewery

Humane Society of SW Washington Pet non profit / thrift

Image 360 Signs

IMATManufacturerInnovative Packaging CompanyManufacturerIntegrated Manufacturing SolutionsManufacturer

International Graphics Signs, banners, awards

Irrelevant Beer **Brewery** JoeScan Manufacturer J's Custom Landscaping Landscaping Juliet's Sewing Factory Manufacturer Kafiex Roasters Coffee roasters Kaso Plastics Manufacturer Lakeshore Design Studio Interior designer LaPel Solutions Manufacturing Leather Pros Inc Upholstery Loowit Brewing Co **Brewery** Machinists Institute Job training Most Everything Vintage clothing Mountain View Carpet, Tile, Upholstery

Cleaning

Mustang Custom Woodworking Custom furniture

My Adu Builder
My Mothers Closets Vintage Antiques

Neil Jones Food CompanyFood processorNorth Wood CabinetsCabinetryNorthwest Sign SolutionsSigns, bannersNut-tritious FoodsFood processor

 Table 3. Vancouver businesses and organizations (continued)

ORGANIZATION	INDUSTRY
Omega Industries	Manufacturer
Oregon Kombucha	Manufacturer
PAAK Metal Products	Manufacturer
Pacific Machine	Manufacturer
Pacific Precisions Manufacturing	Manufacturer
Piller Aimmco	Manufacturer
Plastics Northwest Inc	Manufacturer
Precise Manufacturing	Manufacturer
R & L Manufacturing	Manufacturer
RailSide Brewing	Brewery
Rainbro Crafts	Manufacturer

Rand Jewelers

Rapco Industries

Manufacturer

Relevant Coffee

Coffee roasters

Rex Plastics

Manufacturer

Rohner Finishing Systems

Manufacturer

Roselli Restoration

Jewelry maker

Manufacturer

Manufacturer

Furniture

Rotschy Inc Construction/manufacture
Ryonet Manufacturing Machining/fabrication

S&R Sheet Metal Manufacturer
Samson Sports Manufacturer
Schurman Machine Inc Manufacturer
Signal Hound Manufacturer
Signs and More Signs/awards
Smak Plastics Manufacturer
Smith-Root Manufacturer

Squires Electric Electrical contractor

StrifeMFG Manufacturer Construction T Square Remodeling Tango Manufacturing Manufacturer Taylor-Made Cabinetry and Furniture Furniture Team Construction Construction Tetra Pak Materials LP Manufacturer The Last US Bag Company Manufacturer Thompson Metal Fab Manufacturer

Tradesmen Electric Electrical contractor

Trap Door Brewing Brewery

Table 3. Vancouver businesses and organizations (continued)

ORGANIZATION	INDUSTRY
Trobella Cabinetry	Custom cabinetry
Uhacz Photography	Photography
Uptown Screen Printing	Custom apparel
Urban Abundance	Gleaning non profit
Vancouver Granite Works	Headstone manufacturer
Vancouver Plastics	Manufacturer
Vancouver Sign Co	Signs
VIP Photobooth	Photo/Video
Waite Specialty Machine	Manufacturer
Watti!	Photo/Video
Wayfare Pest Solutions	Pest control
Wickam Weld	Manufacturer
Wilder Technologies	Manufacturer
ZipEco Recycling & Waste	Recycling

Appendix B. Promotional toolkit for Vancouver event

NOTE: This toolkit was sent to Vancouver partners. Location, times, and registration links for Bellingham and Twisp were customized for those events.

Dear [Partner organization]

Thank you for helping us in spreading the word about the upcoming Materials Exchange Working Happy Hour in Vancouver!

See below for images and copy/paste outreach language. Please share with businesses, artists, and makers in your network.

If you have any questions or desire additional assets, please contact PreCycle coordinators Sydney Porter and Jenn Leach at sydney@seattlegood.org and jenn@zerowastewashington.org.

Invitation to Businesses

Subject line: Materials Exchange Working Happy Hour on May 28!

Join businesses, artists, and makers from around Vancouver for a materials exchange working happy hour! Explore ways to reuse or repurpose "waste" materials to help lower disposal costs, build new supply chains, and keep materials out of the landfill.

You will be amazed by what you may think is "waste" but is actually useful for others.

What: Materials Exchange Working Happy Hour* When: Wednesday, May 28 from 4:00 – 6:00pm

Where: Brothers Cascadia Brewery, Vancouver, WA 98665

Who: Manufacturers, makers, repair businesses, artists, designers, brewers, farmers, and others interested in exploring creative solutions to repurpose commercial "waste".

Join us for a drink and a bite and make some new connections! This event is free – but space is limited! <u>Save</u> your spot here.

If you have any questions, you can contact the event coordinators Sydney and Jenn at sydney@seattlegood.org and jenn@zerowastewashington.org.

*This initiative is part of the <u>PreCycle Materials Exchange Network</u>, with support from the Washington State Department of Ecology.

Newsletter Blurb

Calling local businesses, manufacturers, artists, makers, and more! Join a <u>materials exchange working happy</u> hour from 4 - 6pm on May 28 at Brothers Cascadia Brewery.

Explore ways to reuse or repurpose "waste" materials to help lower disposal costs, build new supply chains, and keep materials out of the landfill.

You will be amazed by what you may think is "waste" but is actually useful for others! Get a drink and a bite and make some new connections.

This event is free – but space is limited! <u>Save your spot here.</u>

Social Media Image and Caption

Click below to download

VANCOUVER Exchange Social.png

If you need a different image format or would like for the file to be directly emailed to you, contact Sydney at sydney@seattlegood.org
Sample Caption

Looking for a better way to manage your business's "waste"? Or searching for a more sustainable source for a material you currently use?



We're proud to partner with @seattlegood and @zerowastewashington on keeping usable materials out of our landfills in the hands of businesses that need them.

Head to Brothers Cascadia Brewery on May 28th to connect with local businesses, manufacturers, artists, and makers who are looking to explore how one business's "trash" can be another's treasure.

Come grab a brew, a bite, and connect with the local business community to share ideas and needs.

Appendix C. Event handouts

Version 1a

Materials Exchange Working Happy Hour

Agenda

- Welcome & rapid intros
- Setting the stage
- Around the room
- · Next steps & exit survey

Around the Room Questions

- What are the primary materials you work with as inputs for your services or products? (Exwood, furniture, glass, metals, plastics, textiles)
- What are the primary materials that are "waste" that you usually discard? (Ex: spent grain, fabric scraps, containers, plastic pieces)

Popcorn Questions

- What are cost, infrastructure, or other challenges with your current methods for discarding or repurposing "waste" materials?
- What other sustainable actions are you able to achieve at your business or organization? How can the way you use materials support your goals?
- What tools or services do you think you would need in order to make some of the materials we are discussing usable for your own purposes?
- Are there any trends, opportunities, or policies that might help you use second-life materials?

Materials Exchange Working Happy Hour

Agenda

- Welcome & rapid intros
- Setting the stage
- Around the Room
- Exploring needs
- Next steps & exit survey

Around the Room

- What are the primary materials you work with as inputs for your services or products? (Ex: wood, furniture, glass, metals, plastics, textiles)
- What are the primary materials that are "waste" that you usually discard? (Ex: spent grain, fabric scraps, containers, plastic pieces)

Exploring Needs

- What are cost, infrastructure, or other challenges with your current methods for discarding or repurposing "waste" materials?
- What tools or services do you think you would need in order to make some of the materials we are discussing usable for your own purposes?

Additional Questions (as time permits)

- What other sustainable actions are you able to achieve at your business or organization? How can the way you use materials support your goals?
- Are there any trends, opportunities, or policies that might help you use second-life materials?

Exit Survey



Appendix D. Exit Survey Questions

- 1. How useful was the Materials Exchange Happy Hour for you or your organization/business?
- 2. Which conversations or connections were the most interesting or meaningful to you?
- 3. Did the conversation help spark any new ideas or opportunities you'd like to pursue?
- 4. If Yes or Not Yet, what idea(s) or opportunity areas are you interested in exploring?
- 5. What support would you or your organization need to take action on the ideas shared today?
- 6. Would you be interested in staying informed and/or engaged with efforts to identify circular "waste" solutions?
- 7. If yes, how would you like to stay involved?
- 8. What comments or suggestions do you have about the event, if any?

Appendix E. Event Participants

 Table 1. Vancouver event participant profiles.

C	No.	Industry	Sector	No. Participants	
Company	Employees			Registered	Attended
City of Vancouver	101+	Government or nonprofit organization	Government	1	2
Columbia Play Project	1-5	Other	Education	1	0
Commodities Plus Inc.	6-50	Food & Beverage	Food Processing	1	2
Country Malt Group / Great Western Malting	101+	Food & Beverage	Food Processing	1	1
Cyber Acoustics	6-50	Manufacturing & Fabrication	Technology (Hardware)	1	1
Evergreen Habitat for Humanity	6-50	Government or nonprofit organization	Construction & Building Materials	2	1
Harvest of Peace	1-5	Clothing, Apparel, and Accessories	Textiles	1	1
Little Tail Ceramics	1-5	Art & Design	Ceramics	1	0
REBUILD	51-100	Government or nonprofit organization	Repair & Reuse	1	1
Ryonet	6-50	Manufacturing & Fabrication	Printing	3	1
Soufflet Malt - Country Malt	100+	Food & Beverage	Food Processing	1	1
Tristar Transload PNW	6-50	Other	Construction & Building Materials	1	1
TSMC WA	101+	Manufacturing & Fabrication	Technology (Hardware)	2	1
WA Dept of Ecology	101+	Government or nonprofit organization	Government	1	1
ZipEco Recycling & Waste	6-50	Other	Solid Waste Management	2	0

 Table 2. Bellingham event participant profiles.

Commonwe	No.	Industry	Sector	No. Participants	
Company	Employees			Registered	Attended
Ecochute LLC	1-5	Other	Organics Waste Management	2	0
Fix-it Fair	6-50	Community Leader / Member	Repair & Reuse	1	1
Lautenbach Recycling	101+	Other	Solid Waste Management	1	1
Lithtex NW	51-100	Manufacturing & Fabrication	Printing	2	2
New Whatcom Interiors	1-5	(De)Construction, Demolition, and Renovation	Construction & Building Materials	2	0
Phenix Threads	1-5	Clothing, Apparel, and Accessories	Textiles	1	1
Project Landworks	1-5	Garden & Landscaping	Landscaping	1	1
Reuse Center	6-50	(De)Construction, Demolition, and Renovation	Construction & Building Materials	1	0
Samson Rope Technologies, Inc.	101+	Manufacturing & Fabrication	Construction & Building Materials	2	1
Sew Hags Canvas Co.	1-5	Manufacturing & Fabrication	Textiles	3	2

Summerland Furniture & Design	1-5	Art & Design	Textiles	2	2
Sustainable Connections	6-50	Government or nonprofit organization	Education	2	2
Terra Firma Design	1-5	Manufacturing & Fabrication	Woodworking	2	2
WA Dept of Ecology	101+	Government or nonprofit organization	Government	1	1
wearwatts	1-5	Clothing, Apparel, and Accessories	Textiles	1	1
Whatcom Museum	6-50	Government or nonprofit organization	Education	1	0

 Table 3. Twisp event participant profiles.

Company	No. Employees	Industry	Sector	No. Participants	
				Registered	Attended
			Organics		
			Waste		
B2G Compost	1-5	Manufacturing & Fabrication	Management	1	1
			Construction		
		(De)Construction, Demolition,	& Building		
Big Picture Construction	1-5	and Renovation	Materials	1	1
Confluence Gallery and	1,_		Retail /	,	
Upfashioned	1-5	Art & Design	Gallery	1	1
0 11 01 11	*		Retail /		
Culler Studio	*	Art & Design	Gallery	0	1
			Construction		
5 B	1.5	Government or nonprofit	& Building	_	_
Eastside Rebuild / Waste Loop	1-5	organization	Materials	1	1
Emily Post Pottery	1-5	Art & Design	Ceramics	1	1
Handweaving	1-5	Manufacturing & Fabrication	Textiles	2	2
HingePoint Tree Service, Inc	6-50	Garden & Landscaping	Landscaping	1	1
			Construction		
		(De)Construction, Demolition,	& Building		
Methow Housewatch	1-5	and Renovation	Materials	1	0
Methow Metalworks	1-5	Art & Design	Metalwork	2	1
		Government or nonprofit	Solid Waste		
Methow Recycles	6-50	organization	Management	6	8
			Retail /		
Methow Store	1-5	Other	Gallery	2	2
		Government or nonprofit		,	_
Methow Trails	6-50	organization	Recreation	1	1
	*	Government or nonprofit		_	_
Methow Valley Community Center	*	organization	Recreation	0	11
MDD	0.50	Government or nonprofit	Solid Waste	_	
MR Board	6-50	organization	Management	1	11
Oleman and Callel Manta Dant	*	Government or nonprofit	Solid Waste	0	
Okanogan Solid Waste Dept.	1 "	organization	Management	0	1
Old Cabaalbayaa Brayyary	6-50	Food & Beverage	Food	2	,
Old Schoolhouse Brewery Repair cafe/ senior center thrift	0-30	Food & Beverage	Processing		2
store	n/o	Other	Repair & Reuse	1	1
	n/a				1
Riverside Printing & Design	1-5	Manufacturing & Fabrication	Printing	1	1
Thrifty Fox / Twisp Chamber of	*	0.11	Retail /		
Chamber	*	Other	Gallery	0	11
Taxas of Mintheau	*	Government or nonprofit	0-11-11-11		_
Town of Winthrop		organization	Government	0	1
Wild Hearts Nursery	1-5	Garden & Landscaping	Landscaping	2	2
			Organics		
			Waste		
B2G Compost	1-5	Manufacturing & Fabrication	Management	1	1

^{*}Walk in participant: data unavailable

Appendix F. Summary of Industry and Sector Representation

Table 1. The number of attendees by Industry.

Industry	No. Attendees				
Industry	Vancouver	Bellingham	Twisp	Total	
Manufacturing & Fabrication	3	7	4	14	
(De)Construction, Demolition, and Renovation			1	1	
Garden & Landscaping		1	3	4	
Food & Beverage	4		2	6	
Government or nonprofit organization	5	3	14	22	
Art & Design		2	4	6	
Clothing, Apparel, and Accessories	1	2		3	
Community Leader/Member		1		1	
Other	1	1	4	6	

 Table 2. The number of attendees by Sector.

Santar	No. Attendees				
Sector	Vancouver	Bellingham	Twisp	Total	
Solid Waste Management		1	10	11	
Organics Waste Management			1	1	
Repair & Reuse	1	1	1	3	
Food Processing	4		2	6	
Textiles	1	6	2	9	
Construction & Building Materials	1	1	2	4	
Technology (Hardware)	2			2	
Ceramics			1	1	
Lumber	1			1	
Woodworking		2		2	
Printing	1	2	1	4	
Landscaping		1	3	4	
Metalwork			1	1	
Retail / Gallery			5	5	
Education		2		2	
Government	3	1	1	4	
Recreation			2	2	

Appendix G. Materials and Needs from Events

Brothers Cascadia Brewing, Vancouver WA, May 28, 2025

Cyber Acoustics *has available* pallets, cardboard, and plastic wrap. They also have a large volume of returned electronics such as speakers, headsets, webcams and docking stations in both working and unusable conditions.

Comments: Returned electronic items need to be moved quickly to make room for new inventory. To post these items to the exchange or otherwise offer them for reuse, they would need help with cataloguing them. **Referrals /Resources**: REBUILD may be able to provide assistance with cataloguing.

Country Malt Group *has available* barley byproduct, malt bags (unlined #5 polypropylene plastic, some of these currently go to Vancouver Plastic for recycling), malt purge and pallets. They have a robust system in place to divert most of their organic waste but are still seeking a solution to dispose of organic sweepings from warehouse cleanup.

Referrals /**Resources**: This company has partnered with local recyclers to recycle their malt bags https://resources.countrymalt.com/malt-bag-recycling-program/. The program accepts bags from all brewers and distillers, regardless of malt brand or customer status.

Evergreen Habitat for Humanity *has available* assorted odd items, knick-knacks and home goods and an excess of low quality clothing and bedding that could be shredded if they had a fabric shredder. They put some of this in a "free" box, but it gets overwhelming. They have too much.

They need building materials, good quality furniture, interior décor such as lighting and interior art. **Referrals /Resources**: Several event participants can provide building materials. Recommend they contact Satsuma Designs in Seattle, WA that has a small fabric shredder.

Ryonet *has available* screen printing equipment, assorted metals, bad ink, pallet shrink wrap, foam padding, wood from crates, coated film (long sheets), transparencies (pallet quantities!), weatherstripping, plastic bottles (that were used for chemicals but are cleansed), and other equipment.

Referrals /Resources: Habitat for Humanity may be able to take construction materials.

Commodities Plus Inc. has available 2000 lb. polypropylene bags (currently sending to C&S recycling but would like a local option), pea starch and other food grade dusts, and a large quantity nitrite/cloth dipped/gardening gloves that have only been used for one day and are in excellent condition. Much of their organic waste is diverted for animal feed.

Comments: There is no local company that will take the large polypropylene bags and shipping them is not cost effective.

Referrals / **Resources**: Habitat for Humanity could take gloves for sale and for use by volunteers for building projects. Recommend contacting Washington Trails Association or other restoration/trail organizations that could take gloves.

Harvest of Peace *has available* thick plastic film soil bags (from microgreens operation). *They need* clean, unsewn, natural fiber textile (woven preferred) remnants.

TSMC Washington *has available* sulfuric acid and other hazardous waste (that it disposes of appropriately, but some could potentially be used), E-waste (functional and non-functional), plastic pallets with metal frames and wheels (high quality, from Taiwan. Currently, they sell them), wood pallets, high quality wooden crates, and plastic nursery pots (2000, twice a year).

Referrals /**Resources**: Habitat for Humanity can sell high quality crates and pallets. Recommend taking pots to Home Depot or a local nursery who can recycle them.

REBUILD has available light bulbs, craft supplies, hangers, books, and water bottles.

Brandywine Kitchen, Bellingham WA, June 5, 2025

Sustainable Connections has available signs and compostable products for restaurants.

Samson Rope Technologies *has available* a large quantity of high quality industrial rope ends (10 – 150' length, various diameters) of various materials including nylon and polyester. The bobbins run out, when they are doing runs of 6000'. They can sell some, but not enough at scale. Some of their ropes are as strong as steel. They also have colorful cardboard tubes from fiber rolls, 1' – 1.5' (with shipping labels and notes). The business generates enough rolls to fill a dumpster every two weeks.

Referrals /**Resources**: Rope could be repurposed into jump rope or dog leashes; tubes could be made into foam rollers and cat trees and other ideas.

Project Landworks *has available* plastic nursery pots (they generate hundreds per month), stone scrap ~2X2", Alaskan yellow cedar lumber scrap (max size is 2ft long) leftover from garden bed builds. *Referrals /Resources*: Home Depot. Reclaim NW, and Restore take garden pots for recycling or reuse. Remakery in Tacoma takes #5 and #2 plastic in quantity for their resin blocks.

Sew Hags Canvas Co. has available remnant marine canvas (up to 3 yds., mostly Sunbrella waterproof but some other fabric types), stainless steel pipes (1" and 3" diameter (brittle) up to 2ft in length), foam remnants (up to 1 or 2'), and vinyl sheets (from window remnants).

<u>Audasinda</u> has available yarns (including felt, wool, and cotton yarns), a loom, and leather strips. Referrals /Resources: Referred to textile studio in Lynden NW Yarns.

Fix it Fairs needs printing to help promote future fix-it fairs.

Terra Firma Design *has available* about 96 gallons per week of thin cut hardwood scrap (white oak, sapele, walnut, cherry). They also have small scraps of upholstery foam, leather scrap, and bags of sawdust.

Summerland Furniture & Design *has available* old batting, upholstery scraps, clean foam offcuts, narrow cardboard tubes, plastic sheeting, and fabric sample books (~20/year).

Lithtex NW *has available* paper trim (gloss), 28 x 40in cardboard boxes, large format cardboard tubes, packing (including plastic wrap and banding), and 50 gallon blue barrels which previously contained nontoxic coatings (thus are easy to clean and reuse). They do donate paper to schools but they have much more available.

Referrals /Resources: Recommend donation of paper trim to schools for craft projects, cardboard could be used by farmers for mulch, large format tubes could be used to make cat trees. Cisterns could be used for home water catchment systems -Project Landworks or other landscaper may be interested.

Lautenbach Recycling *wants* people to know that they take construction and demolition waste including metals (including aluminum).

wearwatts needs materials for making upcycled clothing.

Phenix Threads *has available* short zipper ends and thread ends.

They need serger thread and clothing fabric and leather scraps for repairs.

Referrals /**Resources**: Recommend asking local thrift stores for clothes that aren't selling and may be surplused.

Last Chance Distilling, Twisp WA, June 11, 2025

B2G Organics *needs* clean organic materials suitable for aerated composting (e.g. food, sawdust) and more space to expand.

Methow Recycles *has available* sinks, toilets, lighting fixtures, plant pots, crinkle plastics, styrofoam, wood scraps, and cardboard.

They need art supplies and paints, building materials, climbing ropes and topsoil.

Referrals /**Resources**: Recommend hosting a collection event for businesses that generate wood scraps to stockpile fuel for wood stoves.

Milsteadt Electric *has available* gray plastic conduit in odd sizes (1-5' length), aluminum wire, and cardboard.

Waste Wise Methow has available used motor oil.

Referrals /Resources: Company offers local hauling service for solid waste and compost.

River Pine Inn has available used bath towels and cotton bed sheets.

Culler Studio *needs* bags with handles (paper or plastic) for carrying pottery, natural fiber flat sheets, heat friendly coiled hose that can be submerged in water.

Referrals / **Resources**: Thrifty Fox can provide some of these items.

Upfashioned *has available* small fabric scraps (good for stuffing).

They need old climbing rope and leather (e.g., used jackets, bags).

Confluence Gallery *wants* to put together a materials bank for a trashion show competition and has a general interest in acquiring materials.

Thrifty Fox *has available* 500 cloth masks, jean cuttings, buttons, mugs and many other items including overflow textiles. They sell less than half of what is donated.

Metalworks has available thousands of pounds of small steel cut scraps

They need scrap sheet metal from builders.

Referrals /**Resources**: Methow Recycles can take steel cuts for recycling and may have previously collected sheet metal available.

Waste Loop *has available* drywall pieces (this is the largest amount of material they have), wood scraps, and fiberglass insulation.

They need building materials.

Referrals /**Resources**: Recommend partnership with Methow Recycles year-round. Also potentially to be collected for lower Valley residents (for wood -burning stoves)

Old Schoolhouse Brewery *has available* spent grain, sugarwater with caustic, used cooking oil, pallets, 50 gallon food-grade barrels, and plastic kegs. They currently have an end use for the spent grain.

Methow Valley Massage wants discarded bed linens.

Referrals /**Resources**: River Pine Inn can provide. Thrifty Fox may have some as well. Recommend approaching other local hotels for more.

Last Chance Distilling *has available* 50-gallon food grade barrels, pallets, and spent botanicals from their distilling process (soaked in alcohol. About 6 pounds per month. Smell great!).

Susan Snover *needs* fabric, especially old blue jeans, bed sheets (especially flannel), and neckties. She also needs pvc pipe (paper towel roll size)

Referrals / **Resources**: Thrifty Fox can provide many of these items.

Hingepoint Tree Services_has available Douglas Fir, Ponderosa Pine, and Cottonwood wood chips and logs (>18"). They can only chip up to 18" diameter logs.

They need gas and lubricating oil for saws.

Referrals /**Resources**: Could donate during recommended woodstove burning drive, B2G Organics could also take some.

Methow Store *has available* single use plastics and glass bottles.

They need mugs.

Referrals / **Resources**: Thrifty Fox can provide mugs.

Senior Center Thrift Store *has available* soiled textiles and overflow textiles. They have a "free" rack but they have too much overflow!

They need paper bags with handles.

Methow Trails *has available* waste oil and fuel, 55-gallon resealable barrels used for diesel fuel (can be rinsed), plywood scraps, pressure treated wood scraps, and single winter gloves that have been lost on the trails.

Wyatt at High School *needs* material scraps.

Bluebird Grain Farm has available hulls (good for potting mix)

Big Picture Construction *has available* metal, drywall, appliance packaging/wrap, engineered wood product scraps, and sheeting.

Third Avenue Salon has available hair clippings.

Wildhearts Nursery *wants* cardboard boxes and flats (to use for customers to take home plants), black plant pots, wood chips (very popular with customers) and compost.

Referrals /**Resources**: Recommend creating a central drop spot in town for arborist chips since so many people ask for a source.

Methow Valley Community Center *has available* old film projectors, green leather chairs (available at a later time, and boiler parts (available at a later time) and more! **They need** waste oil.

Rag Rug *needs* fabric scraps, jeans, etc.

Appendix H. Event Photos

Vancouver



Bellingham:



Twisp

